Marking	Unit	Recommended
Period	Title	Instructional Days
1-4	World Language Level III Honors	

World Language Disciplinary Concept Proficiency Level: Intermediate Mid Mode of Communication: Interpersonal, Interpretive and Presentational

Core Ideas:

Interpretive:

Learning a language involves interpreting meaning from listening, viewing, and reading culturally authentic materials in the target language.

Interpersonal:

Interpersonal communication between and among people is the exchange of information and the negotiation of meaning. Speakers and writers gain confidence and competence as they progress along the proficiency continuum.

Presentational:

Presentational communication involves presenting information, concepts, and ideas to an audience of listeners or readers on a variety of topics. Speakers and writers gain confidence and competency as they Performance Expectation: Interpretive:

- 7.1.IM.IPRET.1: Explain the main idea and some supporting details on familiar topics from sentences and series of connected sentences within texts that are spoken, written, or signed.
- 7.1.IM.IPRET.2: With the help of graphic organizers, compare information (i.e., main ideas, main characters, settings) in culturally authentic materials related to targeted themes.
- 7.1.IM.IPRET.3: Use language creatively to respond in writing to a variety of oral and visual prompts about familiar and some unfamiliar situations.
- 7.1.IM.IPRET.4: Report information found in age-and level -appropriate culturally authentic resources using sentences and strings of sentences.
- 7.1.IM.IPRET.5: When expressing viewpoints, give reasons to support the claims.

Recommended Activities, Investigations, Interdisciplinary Connections, and/or Student Experiences to Explore NJSLS - WL within Unit

progress along the proficiency continuum.

• 7.1.IM.IPRET.6: Relate stories about oneself and about events and other situations using sentences and strings of interrelated sentences.
7.1.IM.IPRET.7: Compare cultural perspectives regarding the degradation of the environment of the target culture(s), including the effects of climate change, with those of students' own culture.

Interpersonal:

- 7.1.IM.IPERS.1: Engage in conversation about personal experiences or events, topics studied in other content areas, and some unfamiliar topics and situations.
- 7.1.IM.IPERS.2: Interact with others to meet personal needs in a variety of familiar situations creating sentences and series of sentences, and asking some follow-up questions.
- 7.1.IM.IPERS.3: Exchange preferences, feelings, or opinions and give advice on a variety of familiar topics, creating sentences and strings of sentences, and asking some follow-up questions.
- 7.1.IM.IPERS.4: Use appropriate gestures, intonation, and common idiomatic expressions of the target culture(s)/language in familiar and some unfamiliar situations.
- 7.1.IM.IPERS.5: Initiate, maintain, and end a conversation using

appropriate target language expressions and sentences.

• 7.1.IM.IPERS.6: Exchange information from a variety of resources with classmates about global issues, including climate change.

Presentational:

- 7.1.IM.PRSNT.1: From culturally authentic resources, present information about personal events and social experiences to speakers of the target language, using sentences and a series of connected sentences.
- 7.1.IM.PRSNT.2: Tell stories about everyday topics and events that occur in the community, school, and personal situations, using sentences and strings of connected sentences.
- 7.1.IM.PRSNT.3: Use language creatively to respond in writing to a variety of oral or visual prompts about familiar and some unfamiliar situations.
- 7.1.IM.PRSNT.4: Report information found in age-and level -appropriate culturally authentic resources using sentences and strings of sentences.
- 7.1.IM.PRSNT.5: When expressing viewpoints, give reasons to support the claims.
- 7.1.IM.PRSNT.6: Relate stories about oneself and about events and other situations using sentences and strings of interrelated sentences.
- 7.1.IM.PRSNT.7: Compare cultural perspectives regarding the degradation

	of the environment of the target culture(s), including the effects of climate change, with those of students' own culture.	
Practice: 1. Communicate 2. Cultures 3. Connections 4. Comparison 5. Communities	1. Communicate effectively in more than one language to function in a variety of situations and for multiple purposes. 1. Learners use the language to investigate, explain, and reflect on the relationship between the practices and perspectives of the cultures studied. Learners use the language to investigate, explain, and reflect on the relationship between the products and perspectives of the cultures studied. 1. Learners use the language to investigate, explain, and reflect on the nature of language through comparisons of the language studied and their own. Learners use the language to	 Essential Question/s: What are the potential benefits of learning a foreign language in the United States? Why learn another language? What are my motivations to learn another language? What are my expectations about learning another language? How might learning a language open "doors of opportunity"? How can I use my existing communication skills to learn a new language? What can we learn about a culture through its art, food, and music? What do I do when my ideas are more complex than my ability to communicate them? Activity Description: Individual and/or group research to enhance information and language skills in general as well as for cultural matters. Exchange information in conversations to express feelings and emotions and to exchange opinions. Presenting information, concepts, and ideas (expository & persuasive essays, editorials, etc.). Dialogues Sentences Oral presentations (dialogues, self-introduction, interviews,
	Learners use the language to investigate, explain, and reflect on the concept of culture through	 Oral presentations (dialogues, self-introduction, interviews, chatting, texting, etc.). Role playing

- comparisons of the cultures studied and their own.
- 1. Develop insight into the nature of language and culture to interact with cultural competence.
- 1. Learners use the language both within and beyond the classroom to interact and collaborate in their community and the globalized world. Learners set goals and reflect on their progress in using languages for enjoyment, enrichment, and advancement.

Intercultural Statement:

Interpretive

- 1. Intermediate Mid
- a. Through the target language, learners identify and investigate some typical products related to everyday life in the target culture(s) and in the learners' own culture. They use their insights to infer perspectives (attitudes, values, beliefs, the way a native speaker living in the target culture interprets meaning) of the target culture society.
- i.Immigration, history, visual and performing arts, literature, climate, subject area content population. (Possible Topics).
- b. Learners recognize and identify a few typical practices of the target culture to gain understanding of the perspectives of the target culture(s) and their societies.
- i. Awareness of climate change in the target language areas of the world, immigration effects on the target culture and the students' own cultures,

- Portfolios
- Understanding idiomatic expressions.
- Art Projects (murals, collages, posters, etc.).
- Self-evaluation worksheets
- Observations
- Technology-based self-tests
- On-line self-assessments
- Audio-visual activities/exercises
- Graphic organizers such as Venn Diagram
- Introductory paragraphs
- End of Lesson Quizzes
- Formal and informal cards, notes, postcards, e-mails, posts, blogs, texting.
- Listening and/or reading original dialogues in the target language.
- Review grammatical concepts from Level II.
- Introduce and discuss essential questions for units.
- Investigate key concepts through reading, communication and making global connections.
- Participate in cultural activities such as food tasting, listening to guest speakers, hearing music and dancing and taking field trips.
- Reading poems, picture books, letters, newspapers/magazine ads, and other authentic materials.
- Compare/Contrast cultural practice of the US with those of the target countries.
- Create journals, writings, summaries, folk tales, and poems.
- Use TPR to engage in conversations, storytelling, and cultural reenactments.
- Conduct class in the target language.
- Research target countries.
- Teacher created lessons/assignment
- (Amistad Law: *N.J.S.A. 18A 52:16A-88 -*
- Holocaust Law: *N.J.S.A. 18A:35-2* -
- LGBT and Disabilities Law: N.J.S.A. 18A:35-4.35 –
- Diversity & Inclusion: N.J.S.A. 18A:35-4.36a

population trends in the target culture(s) and the students' own cultures, reflection of a society in its fine and practical arts. (Possible Topics)

Interpersonal

- 1. Intermediate Mid
- a. Through the target language, learners identify and investigate some typical products related to everyday life in the target culture(s) and in the learners' own culture. They use their insights to infer perspectives (attitudes, values, beliefs, the way a native speaker living in the target culture interprets meaning) of the target culture society.
- .Immigration, climate change, population, visual and performing arts, literature (Possible Topics).
- Learners recognize and identify a few typical practices of the target culture to gain understanding of the perspectives of the target culture(s) and their societies.
- i. The effects on immigration in the target language regions of the world and in the students' own region of the world, awareness of climate change in the target language areas of the world, population trends in the target culture(s), reflection of a society in its fine and practical arts, role of literature in conveying cultural norms and attitudes. (Possible Topics).

Presentational

- 1. Intermediate Mid
- a. Through the target language, learners identify and investigate some typical products related to everyday life in the target culture(s) and in the learners' own culture. They use their insights to infer perspectives (attitudes, values, beliefs, the way a native speaker living in the target culture interprets meaning) of the target culture society.
- i.Immigration, climate change, population, visual and performing arts, literature. (Possible Topics)
- b. Learners recognize and identify a few typical practices of the target culture to gain understanding of the perspectives of the target culture(s) and their societies.

- Examine the roles of race, ethnicity, gender, religion in language and world history across Spanish-speaking or French-speaking or Italian-speaking or Latin-speaking cultures through articles, poetry and literature excerpts, personal research, oral presentations.)
- Climate Change: 7.1.NH. PRSNT.6: Collecting, sharing, and analyzing data of Spanish-speaking or French-speaking or Italian-speaking or Latin-speaking countries related to global issues, problems, and challenges.
 - Present a situation with a complication and a solution. Create an art project on the topic and present.)

Interdisciplinary Connections: Content: ; NJSLS#:

- NJSLSA.R1. Read closely to determine what the text says explicitly and to make logical inferences and relevant connections from it; cite specific textual evidence when writing or speaking to support conclusions drawn from the text.
- 1. Human activity and climate: HS-ESS3-1, HS-ESS3-6, HS-ESS3-5, HS-ESS3-4, and HS-ETS1-3.
- 6.3 Active Citizenship in the 21st Century: All students will acquire the skills needed to be active, informed citizens who value diversity and promote cultural understanding by working collaboratively to address the challenges that are inherent in living in an interconnected world. Standard 6.3 Active Citizenship in the 21st Century applies to grades K–12; at the K–2 and 3–5 levels, content is organized by disciplinary concepts. The strands and disciplinary concepts are incorporated in the alphanumeric code. N.J.A.C. 6A:8-5.1(a)1.iv

Individuals use computing devices to perform a variety of tasks accurately and quickly. Computing devices interpret and follow the instructions they are given literally. 8.1.2.CS.1: Select and operate computing devices that

The effects on immigration in the target in the target language regions of the world and in the students' own region of the world, awareness of the effects of climate change in the target language areas of the world and in the students' own region of the world, population in the target culture(s) and in the students' own region of the world, reflection of a society in its fine and practical arts, role of literature in conveying cultural norms and attitudes. (Possible Topics).

perform a variety of tasks accurately and quickly based on user needs and preferences.

1.1.2.Re8a: Observe a movement from a dance or phrase and explain how

Social and Emotion		Social and Emotional Learning: Sub-Competencies
 Self- Award Self- Mana Social awa Responsibles making Relationship 	gement reness e decision	1. Self-Awareness a. Recognize one's feelings and thoughts b. Recognize the impact of one's feelings and thoughts on one's own behavior c. Recognize one's personal traits, strengths, and limitations d. Recognize the importance of self-confidence in handling daily tasks and challenges 1. Self-Management: a. Understand and practice strategies for managing one's own emotions, thoughts, and behaviors

the movement captures a meaning or intent using simple dance terminology.

- b. Recognize the skills needed to establish and achieve personal and educational goals
- c. Identify and apply ways to persevere or overcome barriers through alternative methods to achieve one's goals.

3. Social Awareness

- a. Recognize and identify the thoughts, feelings, and perspectives of others b. Demonstrate an awareness of the differences among individuals, groups, and others' cultural backgrounds c. Demonstrate an understanding of the need for mutual respect when viewpoints differ •
- d. Demonstrate an awareness of the expectations for social interactions in a variety of setting
- 4. Responsible Decision-making

a.

- b. Develop, implement, and model effective problem-solving and critical thinking skills
- c. Identify the consequences associated with one's actions in order to make constructive choices
- d. Evaluate personal, ethical, safety, and civic impact of decisions

5. Relationship Skills

Establish and maintain healthy relationships

- a. Utilize positive communication and social skills to interact effectively with others
- b. Identify ways to resist inappropriate social pressure •
- c. Demonstrate the ability to prevent and resolve interpersonal conflicts in constructive ways •
- d. Identify who, when, where, or how to seek help for oneself or others when needed

Assessments (Formative)

To show evidence of meeting the standard/s, students will successfully engage within:

Formative Assessments:

- Demonstrate comprehension of brief oral and written messages using age- and level-appropriate, culturally authentic materials on familiar topics.
- Ask and respond to simple questions, make requests, and express preferences using memorized words and phrases.
- Present information from age- and level-appropriate, culturally authentic materials orally or in writing.
- https://www.state.nj.us/education/cccs/2014/wl/progression.pdf
- Engage in original and spontaneous conversation in the language studied.
- Organize thoughts into coherent oral speech
- Identify common and distinct features, such as prepositional phrases and clauses, among languages.

Assessments (Summative)

To show evidence of meeting the standard/s, students will successfully complete:

Benchmarks:

- Future tense
- Comparatives
- Conditional Tense
- Comparing Past Tenses
- Vocabulary Enhancement
- Passive Voice
- Literature
- Cultural Enhancement

Summative Assessments:

 Analyze how and why individuals, events, and ideas develop and interact over the course of a text.

- Compare the customs of their own culture and studied culture.
- Describe people, places, things, and events with some details.
- Generate and respond to short messages such as invitations, directions, announcements, and appointments.
- Read with some comprehension using context clues, cognates and cultural clues.
- Students will be able to compare English language and culture, and target language.
- Introduce and greet themselves and others in the target language.
- Describe themselves and others in the target language.
- Present portfolio.
- Achieve proficiency on tests and exams.
- Achieve proficiency on quizzes.
- Compose essays.
- Develop reports.
- Conduct research projects.
- Create formal presentations.
- PBA (performance-based assessments.

Differentiated Student Access to Content: Teaching and Learning Resources/Materials

		8	
Core Resources	Alternate Core Resources IEP/504/At-Risk/ESL	ELL Core Resources	Gifted & Talented Core Resources
 Textbooks Online classroom platform Computers/ chrome books Laptops, digital projector Sound equipment, recorder, Headphones Microphones 	Utilize a multi-sensory (VAKT) approach during instruction, provide alternate presentations of skills by varying the method (repetition, simple explanations, additional examples, modeling, etc.), modify test content and/or format, allow students to retake test for additional credit, provide additional times and preferential seating as needed, review, restate and repeat directions, provide study guides, and/or break assignments into	Extend time requirements, preferred seating, positive reinforcement, check often for understanding/review, oral/visual directions/prompts, when necessary, supplemental materials including use of online bilingual dictionary, and modified assessment and/or rubric.	Create an enhanced set of introductory activities, integrate active teaching/learning opportunities, incorporate authentic components, propose interest-based extension activities, and connect student to related talent development opportunities.

	segments of shorter tasks							
	Supplement	al Resources						
 https://www.duolingo.com/ https://www.senorjordan.com/ (\$\frac{1}{2}\f	 Online classroom platform Computers/ chrome books Laptops, digital projector Sound equipment, recorder, Headphones Microphones ther: https://www.state.nj.us/education/archive/frameworks/worldlanguages/res.pdf https://www.duolingo.com/ https://www.senorjordan.com/ (Spanish Language) https://quizlet.com/ https://www.savvasrealize.com/index.html#/ (Realidades Textbook users) https://www.youtube.com/user/learnfrenchwithalexa (French Language) 							
	Differentiated Student Access to Content: Recommended Strategies & Techniques							
Core Resources	Alternate Core Resources IEP/504/At-Risk/ESL	ELL Core Resources	ELL Core Gifted & Talented					
 Textbooks Online classroom platform Computers/ chrome books Laptops, digital projector 	Utilize a multi-sensory (VAKT) approach during instruction, provide alternate presentations of skills by varying the method (repetition, simple explanations, additional examples, modeling, etc.), modify test content and/or	Extend time requirements, preferred seating, positive reinforcement, check often for understanding/review, oral/visual directions/prompts, when necessary, supplemental materials including use of	Create an enhanced set of introductory activities, integrate active teaching/learning opportunities, incorporate authentic components, propose interest-based					

•	Sound equipment,				
	recorder,				
	TT 1 1				

- Headphones
- Microphones

format, allow students to retake test for additional credit, provide additional times and preferential seating as needed, review, restate and repeat directions, provide study guides, and/or break assignments into segments of shorter tasks.

online bilingual dictionary, and modified assessment and/or rubric. extension activities, and connect student to related talent developmental opportunities

NJSLS CAREER READINESS, LIFE LITERACIES & KEY SKILLS

Disciplinary Concept:

-Civic Financial Responsibility (CFR)

- Credit Profile (CP)
- Financial Psychology (FP)
- Financial Institutions (FI)
- Planning and Budgeting (PB)
- Risk Management and Insurance (RMI)
- Economic and Government Influences (EGI)
- Career Awareness and Planning (CAP)
- Creativity and Innovation (CI)
- Critical Thinking and Problem-Solving (CT)
- Digital Citizenship (DC)
- Global and Cultural Awareness (GCA)
- Information and Media Literacy (IML)
- Technology Literacy (TL)

Core Ideas:

Philanthropic, charitable, and entrepreneurial organizations play

distinctly different but vitally important roles in supporting the interests of local and global communities.

The potential for building and using personal wealth includes responsibility to the broader community and an understanding of the legal rights and responsibilities of being a good citizen.

There are reasons and consequences to taking on debt.
There are ways to evaluate loans and their impact on one's personal financial plan.

Borrowers have rights and responsibilities.

Negative information in credit reports can affect a person's credit score and financial options. Building and maintaining a good credit history is a process. Debt reduces net worth.

There are ways to ensure that your credit is protected, and information is accurate.

Tax rates vary based on your financial situation.

There are different ways you can influence government policy to improve your financial situation.

There are agencies, laws, and resources to protect you as a consumer.

There are ways to manage your accounts that provide you with maximum benefits and protection. There are factors you can use to select financial institutions and professionals that are best suited for your needs.

To be fiscally responsible, an individual's finances should align with his or her values and goals. Biological behavioral biases, psychology, and unconscious beliefs affect financial decision-making.

The ability to assess external information is a necessary skill to make informed decisions aligned to one's goals.

There are ways to align your investments with your personal financial goals.

A budget may need to be modified as an individual's career, financial goals (e.g., education, home ownership, retirement), and/or other life situations change.

Money management requires understanding of cash flow systems and business practices.

A person's tolerance for investment risk can change depending on factors such as life circumstances, financial goals, and economic conditions. Different types of insurance have different costs and protections. There are strategies to improve one's professional value and marketability. Career planning requires purposeful planning based on research, self-knowledge, and informed choices. An individual's income and benefit needs and financial plan can change over time. Securing an income involve an understanding of the costs and time in preparing for a career field, interview and negotiation skills, job searches, resume development, prior experience, and vesting and retirement plans. Understanding income involves an analysis of payroll taxes, deductions and earned benefits. There are ways to assess a business's feasibility and risk and to align it with an individual's financial goals. With a growth mindset, failure is

an important part of success.
Innovative ideas or innovation can lead to career opportunities.
Collaboration with individuals with diverse experiences can aid in the problem-solving process, particularly for global issues where diverse solutions are needed.

Laws govern the use of intellectual property and there are legal consequences to utilizing or sharing another's original works without permission or appropriate credit.

Laws govern many aspects of computing, such as privacy, data, property, information, and identity. These laws can have beneficial and harmful effects, such as expediting or delaying advancements in computing and protecting or infringing upon people's rights.

Cultivating online reputations for

cultivating online reputations for employers and academia requires separating private and professional digital identities.

Digital communities influence many aspects of society, especially the workforce. The increased connectivity between people in different cultures and different career fields have changed the nature, content, and responsibilities of many careers. Network connectivity and computing capability extended to objects, sensors and everyday items not normally considered computers allows these devices to generate, exchange, and consume data with minimal human intervention. Technologies such as Artificial Intelligence (AI) and blockchain can help minimize the effect of climate change. Solutions to the problems faced by a global society require the contribution of individuals with different points of view and experiences. Advanced search techniques can be used with digital and media resources to locate information and to check the credibility and the expertise of sources to answer questions, solve problems, and inform the decision-making. Digital tools such as artificial intelligence, image enhancement and analysis,

and sophisticated computer modeling and simulation create new types of information that may have profound effects on society. These new types of information must be evaluated carefully. For members of our society to participate productively, information needs to be shared accurately and ethically. Accurate information may help in making valuable and ethical choices.

Media have embedded values and points of view.

Digital tools differ in features, capacities, and styles. Knowledge of different digital tools is helpful in selecting the best tool for a given task.

Collaborative digital tools can be used to access, record and share different viewpoints and to collect and tabulate the views of groups of people.

Performance Expectation/s:

12.CFR.1: Compare and contrast the role of philanthropy, volunteer service, and charities 9.2.12.CAP.1: Analyze unemployment rates for workers with different levels of education and how the economic, social, and political conditions of a time period are affected by a recession.

- in community development and quality of life in a variety of cultures.
- 9.1.12.CFR.2: Summarize causes important to you and compare organizations you seek to support to other organizations with similar missions.
- 1.12.CFR.3: Research companies with corporate governance policies supporting the common good and human rights.
- 9.1.12.CFR.4: Demonstrate an understanding of the interrelationships among attitudes, assumptions, and patterns of behavior regarding money, saving, investing, and work across cultures.
- 9.1.12.CFR.5: Summarize the purpose and importance of estate planning documents (e.g., will, durable power of attorney, living will, health care proxy, etc.).
- 9.1.12.CFR.6: Identify and explain the consequences of breaking federal and/or

- 9.2.12.CAP.2: Develop college and career readiness skills by participating in opportunities such as structured learning experiences, apprenticeships, and dual enrollment programs.
- 9.2.12.CAP.3: Investigate how continuing education contributes to one's career and personal growth.
- 9.2.12.CAP.4: Evaluate different careers and develop various plans (e.g., costs of public, private, training schools) and timetables for achieving them, including educational/training requirements, costs, loans, and debt repayment.
- 9.2.12.CAP.5: Assess and modify a personal plan to support current interests and postsecondary plans.
- 9.2.12.CAP.6: Identify transferable skills in career choices and design alternative career plans based on those skills.
- 9.2.12.CAP.7: Use online resources to examine licensing, certification, and credentialing requirements at the local, state, and national levels to maintain compliance with industry requirements in areas of career interest.
- 9.2.12.CAP.8: Determine job entrance criteria (e.g., education credentials, math/writing/reading comprehension tests, drug tests) used by employers in various industry sectors.
- 9.2.12.CAP.9: Locate information on working papers, what is required to obtain them, and who must sign them.
- 9.2.12.CAP.10: Identify strategies for reducing overall costs of postsecondary education (e.g., tuition assistance, loans, grants, scholarships, and student loans).
 - 9.2.12.CAP.11: Demonstrate an understanding of Free Application for Federal Student Aid (FAFSA) requirements to apply for postsecondary education.
- 9.2.12.CAP.12: Explain how compulsory government programs (e.g., Social Security, Medicare) provide insurance against some loss of income and benefits to eligible recipients.

- state employment or financial laws.
- .12.CDM.1: Identify the purposes, advantages, and disadvantages of debt.
 - 9.1.12.CDM.2: Compare and contrast the advantages and disadvantages of various types of mortgages.
- 9.1.12.CDM.3: Determine ways to leverage debt beneficially.
- 9.1.12.CDM.4: Identify issues associated with student loan debt, requirements for repayment, and consequences of failure to repay student loan debt.
- .12.CDM.5: Identify the types of characteristics of predatory lending practices and the importance of collateral (e.g., payday loans, car title loans, high-risk mortgages).
 - 9.1.12.CDM.6: Compute and assess the accumulating effect of interest paid overtime

- 9.2.12.CAP.13: Analyze how the economic, social, and political conditions of a time period can affect the labor market.
- 9.2.12.CAP.14: Analyze and critique various sources of income and available resources (e.g., financial assets, property, and transfer payments) and how they may substitute for earned income.
- 9.2.12.CAP.15: Demonstrate how exemptions, deductions, and deferred income (e.g., retirement or medical) can reduce taxable income.
- 9.2.12.CAP.16: Explain why taxes are withheld from income and the relationship of federal, state, and local taxes (e.g., property, income, excise, and sales) and how the money collected is used by local, county, state, and federal governments.
- 9.2.12.CAP.17: Analyze the impact of the collective bargaining process on benefits, income, and fair labor practice.
 - 9.2.12.CAP.18: Differentiate between taxable and nontaxable income from various forms of employment (e.g., cash business, tips, tax filing and withholding). 9.2.12.CAP.19: Explain the purpose of payroll deductions and why fees for various benefits (e.g., medical benefits) are taken out of pay, including the cost of employee benefits to employers and self-employment income.
 - 9.2.12.CAP.20: Analyze a Federal and State Income Tax Return.
 - 9.2.12.CAP.21: Explain low-cost and low-risk ways to start a business. 9.2.12.CAP.22: Compare risk and reward potential and use the comparison to decide whether starting a business is feasible.
 - 9.2.12.CAP.23: Identify different ways to obtain capital for starting a business.
 - 9.4.12.CI.1: Demonstrate the ability to reflect, analyze, and use creative skills and ideas (e.g., 1.1. 12prof.CR3a).
- 9.4.12.CI.2: Identify career pathways that highlight personal talents, skills, and abilities (e.g., 1.4. 12prof.CR2b, 2.2.12.LF.8).
- 9.4.12.CI.3: Investigate new challenges and opportunities for personal growth, advancement, and transition (e.g., 2.1.12.PGD.1).

- when using a variety of sources of credit. (e.g., student loans, credit cards, auto loans, mortgages, etc.).
- .1.12.CDM.7: Calculate a mortgage payment based on type of loan, down payment, credit score, and loan interest rate.
- and compute interest and compound interest and develop an amortization table using business tools.
- .12.CDM.9: Summarize the causes and consequences of personal and corporate bankruptcy and evaluate the implications for self and others.
- .1.12.CDM.10: Determine when credit counselling is necessary and evaluate the resources available to assist consumers who wish to use it.
- 9.1.12.CP.1: Summarize how one's credit history can affect finances, including

- 9.4.12.CT.1: Identify problem-solving strategies used in the development of an innovative product or practice (e.g., 1.1.12acc.C1b, 2.2.12.PF.3).
- 9.4.12.CT.2: Explain the potential benefits of collaborating to enhance critical thinking and problem solving (e.g., 1.3E.12profCR3.a).
- 9.4.12.CT.3: Enlist input from a variety of stakeholders (e.g., community members, experts in the field) to design a service learning activity that addresses a local or global issue (e.g., environmental justice).
- 9.4.12.CT.4: Participate in online strategy and planning sessions for course-based, school-based, or other project and determine the strategies that contribute to effective outcomes.
- 9.4.12.DC.1: Explain the beneficial and harmful effects that intellectual property laws can have on the creation and sharing of content (e.g., 6.1.12.CivicsPR.16.a).
- 9.4.12.DC.2: Compare and contrast international differences in copyright laws and ethics.
- 9.4.12.DC.3: Evaluate the social and economic implications of privacy in the context of safety, law, or ethics (e.g., 6.3.12.HistoryCA.1).
- 9.4.12.DC.4: Explain the privacy concerns related to the collection of data (e.g., cookies) and generation of data through automated processes that may not be evident to users (e.g., 8.1.12.NI.3).
- 9.4.12.DC.5: Debate laws and regulations that impact the development and use of software.
- 9.4.12.DC.6: Select information to post online that positively impacts personal image and future college and career opportunities.
- 9.4.12.DC.7: Evaluate the influence of digital communities on the nature, content and responsibilities of careers, and other aspects of society (e.g., 6.1.12. CivicsPD.16.a).

loan terms, employment, and qualifying for loans.
• 9.1.12.CP.2: Identify the advantages of maintaining a positive credit history.

- .12.CP.3: Summarize factors that affect a positive credit rating, including on-time payments, debt versus available credit, length of open credit, and how often you apply for credit.
- .1.12.CP.4: Identify the skill sets needed to build and maintain a positive credit profile.
- .1.12.CP.5: Create a plan to improve and maintain an excellent credit rating.
 9.1.12.CP.6: Explain the
 - 9.1.12.CP.6: Explain the effect of debt on a person's net worth.
 - 9.1.12.CP.7: Summarize factors that affect a particular credit scoring system.
 9.1.12.CP.8: Identify different ways you can protect your credit. •
 9.1.12.CP.9: Analyze the information contained in a credit report, how scores

- 9.4.12.DC.8: Explain how increased network connectivity and computing capabilities of everyday objects allow for innovative technological approaches to climate protection.
- 9.4.12.GCA.1: Collaborate with individuals to analyze a variety of potential solutions to climate change effects and determine why some solutions (e.g., political. economic, cultural) may work better than others (e.g., SL.11-12.1., HS-ETS1-1, HS-ETS1-2, HS-ETS1-4, 6.3.12. GeoGI.1, 7.1.IH. IPERS.6, 7.1.IL. IPERS.7, 8.2.12.ETW.3).
- 9.4.12.IML.1: Compare search browsers and recognize features that allow for filtering of information.
- 9.4.12.IML.2: Evaluate digital sources for timeliness, accuracy, perspective, credibility of the source, and relevance of information, in media, data, or other resources (e.g., NJSLSA.W8, *Social Studies Practice*: Gathering and Evaluating Sources.
- 9.4.12.IML.3: Analyze data using tools and models to make valid and reliable claims, or to determine optimal design solutions (e.g., S-ID.B.6a., 8.1.12. DA.5, 7.1.IH. IPRET.8) •
- 9.4.12.IML.4: Assess and critique the appropriateness and impact of existing data visualizations for an intended audience (e.g., S-ID.B.6b, HS-LS2-4).
- 9.4.12.IML.5: Evaluate, synthesize, and apply information on climate change from various sources appropriately (e.g., 2.1.12. CHSS.6, S.IC.B.4, S.IC.B.6, 8.1.12.DA.1, 6.1.12.GeoHE.14.a, 7.1.AL.PRSNT.2).
- 9.4.12.IML.6: Use various types of media to produce and store information on climate change for different purposes and audiences with sensitivity to cultural, gender, and age diversity (e.g., NJSLSA.SL5).
- 9.4.12.IML.7: Develop an argument to support a claim regarding a current workplace or societal/ethical issue such as climate change (e.g., NJSLSA.W1, 7.1.AL.PRSNT.4).

are calculated and used, and explain the importance of disputing inaccurate entries.

9.1.12.EG.1: Review the tax rates on different sources of income and on different types of products and services purchased.

- .1.12.EG.2: Explain why various forms of income are taxed differently.
- .12.EG.3: Explain how individuals and businesses influence government policies.
 - 9.1.12.EG.4: Explain the relationship between your personal financial situation and the broader economic and governmental policies. 9.1.12.EG.5: Relate a country's economic system of production and consumption
 - societal responsibilities. 9.1.12.EG.6: Analyze the rights and responsibilities of

to building personal wealth, the mindset of social comparison, and achieving

- 9.4.12.IML.8: Evaluate media sources for point of view, bias, and motivations (e.g., NJSLSA.R6, 7.1.AL.IPRET.6).
- 9.4.12.IML.9: Analyze the decisions creators make to reveal explicit and implicit messages within information and media (e.g., 1.5.12acc.C2a, 7.1.IL.IPRET.4).
- 9.4.12.TL.1: Assess digital tools based on features such as accessibility options, capacities, and utility for accomplishing a specified task (e.g., W.11-12.6.).
- 9.4.12.TL.2: Generate data using formula-based calculations in a spreadsheet and draw conclusions about the data.
- 9.4.12.TL.3: Analyze the effectiveness of the process and quality of collaborative environments. •
- 9.4.12.TL.4: Collaborate in online learning communities or social networks or virtual worlds to analyze and propose a resolution to a real-world problem (e.g., 7.1.AL.IPERS.6).

buyers and sellers under consumer protection laws. 9.1.12.FI.1: Identify ways to protect yourself from identify theft • 9.1.12.FI.2: Explain ways to manage your accounts that maximize benefits and provide you with the utmost protection. 1.12.FI.3: Develop a plan that uses the services of various financial institutions to prepare for long term personal and family goals (e.g., college, retirement). 9.1.12.FI.4: Research benefits and drawbacks of products offered by financial and non-financial companies (e.g., banks, credit unions, check-cashing stores, product warranty insurance). 9.1.12.FP.1: Create a clear long-term financial plan to ensure its alignment with your values. • 9.1.12.FP.2: Explain how an individual's financial values and goals may

change across a lifetime and the adjustments to the personal financial plan that may be needed. 9.1.12.FP.3: Relate the concept of delayed gratification (i.e., psychological distance) to meeting financial goals, investing and building wealth over time. • 9.1.12.FP.4: Identify how unconscious beliefs like "money scripts" (money avoidant, money worship, money status, money vigilant) influence financial decision-making. • 9.1.12.FP.5: Evaluate how behavioral bias (e.g., overconfidence, confirmation, recency, loss aversion, etc.) affects decision-making. • 9.1.12.FP.6: Evaluate the relationship of familial patterns, cultural traditions, and

historical influences on financial practice. 9.1.12.FP.7: Determine how multiple sources of objective, accurate and current financial information affect the prioritization of financial decisions (e.g., print information, prospectus, certified financial planners, internet, sales representatives, etc.). 9.1.12.PB.1: Explain the difference between saving and investing. • 9.1.12.PB.2: Prioritize financial decisions by considering alternatives and possible consequences. .12.PB.3: Design a personal budget that will help you reach your long-term and short-term financial goals. 1.12.PB.4: Explain how you would revise your budget to accommodate changing circumstances. 1.12.PB.5: Analyze how changes in taxes, inflation, and personal circumstances

can affect a personal budget.

- .12.PB.6: Describe and calculate interest and fees that are applied to various forms of spending, debt and saving.
 - 9.1.12.RM.1: Describe the importance of various sources of income in retirement, including Social Security, employer-sponsored retirement savings plans, and personal investments.
 - 9.1.12.RM.2: Identify types of investments appropriate for different objectives such as liquidity, income, and growth.
- 12.RM.3: Compare the cost of various types of insurance (e.g., life, homeowners, motor vehicle) for the same product or service, strategies to lower costs, and the process for filing an insurance claim.
- 1.12.RM.4: Determine when and why it may be appropriate for the government to provide

insurance coverage rather than private industry.

- 1.12.RM.5: Explain what self-insuring is and determine when it is appropriate.
- 1.12.RM.6: Differentiate the costs benefits and features (e.g., riders, deductibles, umbrella policies) of renter's and homeowner's insurance.
- 9.1.12.RM.7: Evaluate individual and family needs for insurance protection using opportunity-cost analysis to determine if the amount of protection is adequate or over-insured.

Career Readiness, Life Literacies, & Key Skills Practices

Act as a responsible and contributing community members and employee.

Students understand the obligations and responsibilities of being a member of a community, and they demonstrate this understanding every day through their interactions with others. They are conscientious of the impacts of their decisions on others and the environment around them. They think about the near-term and long-term consequences of their actions and seek to act in ways that contribute to the betterment of their

teams, families, community, and workplace. They are reliable and consistent in going beyond the minimum expectation and in participating in activities that serve the greater good.

Attend to financial well-being.

Students take regular action to contribute to their personal financial well-being, understanding that personal financial security provides the peace of mind required to contribute more fully to their own career success.

Consider the environmental, social, and economic impacts of decisions.

Students understand the interrelated nature of their actions and regularly make decisions that positively impact and/or mitigate negative impact on other people, organization, and the environment. They are aware of and utilize new technologies, understandings, procedures, materials, and regulations affecting the nature of their work as it relates to the impact on the social condition, the environment, and the profitability of the organization.

Demonstrate creativity and innovation.

Students regularly think of ideas that solve problems in new and different ways, and they contribute those ideas in a useful and productive manner to improve their organization. They can consider unconventional ideas and suggestions as solutions to issues, tasks, or problems, and they discern which ideas and suggestions will add greatest value. They seek new methods, practices, and ideas from a variety of sources and seek to apply those ideas to their own workplace. They act on their ideas and understand how to bring innovation to an organization.

Utilize critical thinking to make sense of problems and persevere in solving them.

Students readily recognize problems in the workplace, understand the nature of the problem, and devise effective plans to solve the problem. They are aware of problems when they occur and take action quickly to address the problem; they thoughtfully investigate the root cause of the problem prior to introducing solutions. They carefully consider the options to solve the problem. Once a solution is agreed upon, they follow through to ensure the problem is solved, whether through their own actions or the actions of others. Model integrity, ethical leadership, and effective management.

Students consistently act in ways that align personal and community-held ideals and principles while employing strategies to positively influence others in the workplace. They have a clear understanding of integrity and act on this understanding in every decision. They use a variety of means to positively impact the directions and actions of a team or organization, and they apply insights into human behavior to change others' action, attitudes and/or beliefs. They recognize the near-term and long-term effects that management's actions and attitudes can have on productivity, morals, and organizational culture.

Plan education and career paths aligned to personal goals.

Students take personal ownership of their own education and career goals, and they regularly act on a plan to attain these goals. They understand their own career interests, preferences, goals, and requirements. They have perspective regarding the pathways available to them and the time, effort, experience, and other requirements to pursue each, including a path of entrepreneurship. They recognize the value of each step in the education and experiential process, and they recognize that nearly all career paths require ongoing education and experience. They seek counselors, mentors, and other experts to assist in the planning and execution of career and personal goals.

Use technology to enhance productivity increase collaboration and communicate effectively.

Students find and maximize the productive value of existing and new technology to accomplish workplace tasks and solve workplace problems. They are flexible and adaptive in acquiring new technology. They are proficient with ubiquitous technology applications. They understand the inherent risks-personal and organizational-of technology applications, and they take actions to prevent or mitigate these risks.

Work productively in teams while using cultural/global competence.

Students positively contribute to every team, whether formal or informal. They apply an awareness of cultural differences to avoid barriers to productive and positive interaction. They find ways to increase the engagement and contribution of all team members. They plan and facilitate effective team meetings.

					Legislative Statutes and Ad h law/statute if/when prese				
X	Amistad Law: N.J.S.A. 18A 52:16A-88 Every board of education shall incorporate the information regarding the contributions of African Americans to our country in an appropriate place in the curriculum of elementary and secondary school students.	X	Holocaust Law: N.J.S.A. 18A:35-28 Every board of education shall include instruction on the Holocaust and genocides in an appropriate place in the curriculum of all elementary and secondary school pupils. The instruction shall further emphasize the personal responsibility that each citizen bears to fight racism and hatred whenever and wherever it happens.	X	LGBT and Disabilities Law: N.J.S.A. 18A:35-4.35 A board of education shall include instruction on the political, economic, and social contributions of persons with disabilities and lesbian, gay, bisexual, and transgender people, in an appropriate place in the curriculum of middle school and high school students as part of the district's implementation of the New Jersey Student Learning Standards (N.J.S.A.18A:35-4.36) A board of education shall have policies and procedures in place pertaining to the selection of instructional materials to implement the	X	Diversity & Inclusion: N.J.S.A. 18A:35-4.36a Curriculum to include instruction on diversity and inclusion.1. a. Beginning in the 2021-2022 school year, each school district shall incorporate instruction on diversity and inclusion in an appropriate place in the curriculum of students in grades kindergarten through 12 as part of the district's implementation of the New Jersey Student Learning Standards. b. The instruction shall: (1) highlight and promote diversity,	X	Standards in Action: Climate Change Tell or write a few details about the impact of climate change in the target language regions of the world and compare those impacts with climate change in the student's community and/or different regions in the United States.

			gender identities, mental and physical disabilities, and religious beliefs. c. The Commissioner of Education shall provide school districts with sample learning activities and resources designed to promote diversity and inclusion. 2. This act shall take effect immediately. Approved March 1, 2021	
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