Marking Period			Unit Title	Recommended Instructional Days	
		Chanter 7. Logistics Info		·	
Marking Period 3		<ul> <li>Chapter 7: Logistics Info</li> <li>Defining Information</li> <li>Information in Logistics</li> <li>Logistics Information System</li> <li>Supportive Logistics Tech</li> <li>Autonomous Logistics Tech</li> <li>Autonomous Logistics Tech</li> <li>Autonomous Logistics Tech</li> <li>The Who and What of Fine</li> <li>The Who and What of Fine</li> <li>Income Statements</li> <li>The Balance Sheet</li> <li>Financial Ratios</li> <li>The Inventory Turnover I</li> <li>Cost Accounting</li> <li>Chapter 9: Global Supply</li> <li>International Market Entri</li> <li>The Global Supply Chain</li> <li>Trade Agreements Aroum</li> <li>International Trade Docu</li> <li>INCOTERMS and ISO 9</li> </ul>	hnology echnology e <b>Supply Chain</b> nance odel Ratio y <b>Chain Management</b> y Environment d the World mentation	MP3 - 45 days. Chapters 7-9	
Life Literacy & Key Skills			Recommended Activ	vities, Investigations,	
Disciplinary Concept:	Perfor			onnections, and/or Student	
Core Idea		-	Experiences to Explore N	JSLS-CLKS within Unit	
<b>Creativity and Innovation</b> Collaboration with individuals with diverse experiences can aid in the problem-solving process, particularly for global issues where diverse solutions are needed.	<ul> <li>TECH.9.4.12.CI.1: Demonstrate the ability to reflect, analyze, and use creative skills and ideas.</li> <li>TECH.9.4.12.CI.2: Identify career pathways that highlight personal talents, skills, and abilities.</li> </ul>		Essential Question/s: What is the difference between data and information? What is raw data? What is big data and why has it become an important concept? How do companies handle big data? What is a logistics information system? When is an LIS used? Why would an optimization system be necessary for a company's supply chain? What is your opinion of autonomous trucking and autonomous vehicles for		
Career Awareness, Exploration, Preparation, & Training Disciplinary Concept:	Perform	nance Expectation/s:	delivery?		

<b></b>		
Core Idea		What is the difference between a publicly traded company and a privately owned company? What are shares of stock, and which of these types of
<b>Career Awareness and Planning</b> There are strategies to improve one's professional value and marketability. <b>Career Awareness and Planning</b> Career planning requires purposeful planning, based on research, self- knowledge, and informed choices.	<ul> <li>WRK.9.2.12.CAP.2: Develop college and career readiness skills by participating in opportunities such as structured learning experiences, apprenticeships, and dual enrollment programs.</li> <li>WRK.9.2.12.CAP.3: Investigate how continuing education contributes to one's career and personal growth.</li> <li>WRK.9.2.12.CAP.6: Identify transferable skills in career choices and design alternative career plans based on those skills.</li> </ul>	<ul> <li>which companies? What are shares of coerd, and which of these types of companies are divided into shares?</li> <li>What are financial statements and why might they be necessary?</li> <li>In an income statement, how are purchases different from the total cost of goods sold?</li> <li>What is a balance sheet? What is on each half of a balance sheet?</li> <li>What is the difference between current assets and fixed assets?</li> <li>What is a financial ratio? What is its purpose?</li> <li>What is the inventory turnover ratio and might a business use it?</li> <li>What benefits does international trade offer a company?</li> <li>What is a joint venture? In what situations do companies form joint ventures?</li> <li>What is a PESTEL analysis? What are the risks and benefits of forming a wholly owned subsidiary?</li> <li>What is a free trade area? What is a free trade agreement? How are the two related?</li> <li>What are the two types of special economic zones? What is the difference</li> </ul>
Social and Emotional Learning: Competencies	Social and Emotional Learning: Sub-Competencies	between the two? What is the purpose of the INCOTERMS rules? Who uses them?
-Self- awareness -Social Awareness -Self- Management -Relationship Skills -Responsibility -Decision-Making	<ul> <li>Recognizing the importance of self-confidence in handling daily tasks and challenges.</li> <li>Demonstrate an awareness of the expectations for social interactions in a variety of ways.</li> <li>Demonstrate an understanding of the need for mutual respect when viewpoints differ.</li> <li>Recognize the skills needed to establish and achieve personal and educational goals.</li> </ul>	What is ISO? Why is it important for supply chain management? Activity Description: Students will complete lecture notes, learn key terminology (interactive practice), complete Summary and Review Questions, and discuss issues for critical thinking and discussion. Other interactive activities will be used to make real-life connections to concepts. In addition, students will explore various web destinations to apply content to the real world examples.

## Content Area: Career Readiness, Life Literacies, and Key Skills (NJSLS-CLKS 9.1, 9.2, 9.4) Grades K - 12 Business Education: Supply Chain and Logistics Grade: 9-12

<ul> <li>Utilize positive communication and social skills to interact effectively with others.</li> <li>Develop, implement, and model effective problem solving and critical thinking skills.</li> </ul> Assessments (Formative) To show evidence of meeting the standard/s, students will successfully engage within: <ul> <li>Quizzes</li> <li>Tests</li> <li>Thumbs up/down</li> <li>Think Pair Share</li> <li>Exit tickets</li> </ul>		Assessments (Summative)         To show evidence of meeting the standard/s, students will successfully complete:         Benchmarks:       •         •       Students will obtain a score of 70% or higher, students who complete the proper assigned classwork will be assigned         •       Rubric evaluations         Summative Assessments:       •         •       District Assessments         •       Case Study Interpretations: Technology Innovation at Walgreens,		
	Differentiated Studen		Working with Financial Statements and Ratios, Disaster Events and Global Supply Management t Access to Content:	
		ing Resources/Materials		
Core Resources	Alternate Core Resources IEP/504/At-Risk/ESL	ELL Core Resources	Gifted & Talented Core Resources	
	<ul> <li>Meet with the student's special education or inclusion teacher prior to initial assessment to learn how to best tailor the format of any classwork, quiz or test to their individual special needs, as well as to discuss whether or not homework is appropriate.</li> <li>Provide access to an individual or classroom</li> </ul>	<ul> <li>Allow access to supplemental materials, including use of online bilingual dictionaries.</li> <li>Meet with an ELL trained or inclusion teacher prior to initial assessment to learn how to best tailor the format of any classwork, quiz or test to their individual needs.</li> </ul>	<ul> <li>Connect students to related talent development opportunities, often offered through area colleges, with the assistance of guidance counselors.</li> </ul>	

	<ul> <li>aide, when required by the student's IEP or 504, to improve student focus, comprehension and time on task.</li> <li>Provide access to modified materials as needed to improve accessibility (slant boards, headphones for auditory processing disorders, gym mats for additional cushioning, active/sensory seating pads, helmets and body padding as required by physical therapist, etc.). Many can be borrowed from a student's special education classroom, or the school's Occupational or Physical Therapists.</li> </ul>		
	Supplement	al Resources	
Technology:			
<ul> <li>Assistive technology may be required for students with IEPs and 504s. Access to computers with screen readers, voice recognition software, and talking word processing applications may be beneficial. Some students with limited verbal abilities may require access to assistive communication devices and tablets that can be accessed through the school's speech therapist.</li> <li>Other:         <ul> <li>Textbook: Experience Criminal Justice by Hendrix</li> </ul> </li> </ul>			
Differentiated Student Access to Content: Recommended Strategies & Techniques			
Core Resources	Alternate Core Resources IEP/504/At-Risk/ESL	ELL Core Resources	Gifted & Talented Core

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	• Offer resources to students in a	• Utilize a multi-sensory	• Provide extended time to	Offer pro accessments to
	variety of ways to accommodate	(Visual, Auditory,	<ul> <li>Provide extended time to complete classwork and</li> </ul>	• Offer pre-assessments to better understand students'
	for multiple learning styles.	Kinesthetic, Tactile)	assessments as needed.	strengths, and create an
	for maniple learning styles.	approach as needed	Assignments and rubrics may	enhanced set of
	• Engage all learners through	during instruction to	need to be modified.	introductory activities
	implementation of various	better engage all learners.	need to be modified.	accordingly.
	resources including visual,		• Provide access to preferred	uccoranigry.
	audio, and tactile materials.	Provide alternate	seating, when requested.	• Integrate active teaching
		presentations of skills and	souting, when requested.	and learning opportunities,
	• Provide easy access to course	steps required for project	• Check often for understanding,	including grouping gifted
	resources so the student can	completion by varying	and review as needed,	students together to push
	utilize materials within the	the method (repetition,	providing oral and visual	each other academically.
	classroom or at home to	simple explanations,	prompts when necessary.	
	reiterate content learned within the course.	visual step-by-step		<ul> <li>Propose interest-based</li> </ul>
	the course.	guides, additional examples, modeling, etc).		extension activities and
		examples, modering, etc).		opportunities for extra
		• Allow additional time to		credit.
		complete classwork as		
		needed, when required		
		according to students'		
		IEP or 504 plan. Break		
		assignments up into		
		shorter tasks while		
		repeating directions as		
		needed. Offer additional		
		individual instruction		
		time as needed.		
		Modify test content		
		and/or format, allowing		
		students additional time		
		and preferential seating as		
		needed, according to their IEP or 504 plan. Review,		
		restate and repeat		
		directions during any		
		formal or informal		
		assessments.		
L		assessments.		

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New Jersey Legislative Statutes and Administrative Code (place an "X" before each law/statute if/when present within the curriculum map)				
Amistad Law:         Holocaust Law:           N.J.S.A. 18A 52:16A-88         N.J.S.A. 18A:35-28		LGBT and Disabilities Law: N.J.S.A. 18A:35-4.35	Standards in Action: <i>Climate Change</i>	
	Sta	indard 9		
9 Career Ready Practices		<ul> <li>_X_CRP1. Act as a responsible and contributing citizen and employee.</li> <li>_X_CRP2. Attend to financial well-being.</li> <li>_X_CRP3. Consider the environmental, social and economic impacts of decisions.</li> <li>_X_CRP4. Demonstrate creativity and innovation.</li> <li>_X_CRP5. Utilize critical thinking to make sense of problems and persevere in solving them.</li> <li>_X_CRP6. Model integrity, ethical leadership and effective management.</li> <li>_X_CRP7. Plan education and career paths aligned to personal goals.</li> <li>_X_CRP8. Use technology to enhance productivity, increase collaboration and communicate effectively.</li> <li>_X_CRP9. Work productively in teams while using cultural global competence.</li> </ul>		